



# How can we help?

## WHY AIG?



## Casualty

Our GCC & North Africa Casualty team embraces a range of underwriting capabilities from WC/EL, DBA, PL and Products Liability to Environmental, Motor, Contaminated Products and Excess Liability. To help our brokers win and retain more business with AIG here are some of our underwriting “sweet spots” and market differentiators along with our Casualty team dedicated to help you.

### Casualty Underwriting Sweet Spots

#### Our Products

- Commercial General Liability
- GL Plus (General Liability + Pollution + CGL)
- Workmen’s Com / Employer’s Liability
- Defense Base Act
- Contaminated Products Insurance
- Environment Impairment Liability
- Excess / Umbrella Liability

#### Preferred Clients

- Real Estate & Finance
- Service Industry
- Product Related Exposures
- Construction & Energy
- Utilities
- Education
- Management



#### CAUTION (CGL)

- Pharmaceuticals
- Aircraft & Aerospace Products
- Healthcare
- Mining
- Tobacco & Cigarette

### AIG Casualty Differentiators



#### Liability Claims

Our award-winning Liability claims team: with outstanding technical expertise and are highly responsive throughout the claims process.



#### Multinational Programs

With multinational expertise in our team and decades of experience in providing fully compliant global liability and workmen's compensation programmes for clients through our worldwide network, multinational is an exceptional area for growth.



#### DBA Expertise

A specialized, dedicated underwriting team based in Dubai with expertise in underwriting global exposures.

### Our Casualty Team

**Girdhari Lalchandani**  
Head of Casualty,  
GCC and North Africa  
T: +971 4 5096281  
M: +971 56 6816470  
E: [Girdhari.Lalchandani@aig.com](mailto:Girdhari.Lalchandani@aig.com)

**Edwin Diaz**  
Senior Casualty Underwriter and  
Portfolio Manager  
GCC & North Africa  
M: +971 56 503 6250  
E: [edwin.diaz@aig.com](mailto:edwin.diaz@aig.com)

**Polina Makienko**  
Casualty Underwriter  
GCC & North Africa  
M: +971 54 582 4908  
E: [polina.makienko@aig.com](mailto:polina.makienko@aig.com)

**Jayra Valencia**  
Casualty Underwriter  
GCC & North Africa  
M: +971 56 689 0313  
E: [jayra.valencia@aig.com](mailto:jayra.valencia@aig.com)

**Fatma Abdulrahman**  
Retail Casualty Analyst  
GCC and North Africa  
M: +971 56 522 1833  
E: [fatma.abdulrahman@aig.com](mailto:fatma.abdulrahman@aig.com)

**Kanchan Korani**  
Deputy Head of Casualty  
M: +971 56 872 1874  
E: [kanchan.korani@aig.com](mailto:kanchan.korani@aig.com)

This document is intended for marketing purposes only. Terms and conditions apply.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. This document carries summary information only. For details on terms and conditions, exclusions and exceptions, please refer to the detailed policy wording. Products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. These products and services in the UAE are underwritten by American Home Assurance Company (Dubai Br.), a member company of AIG. American Home Assurance Company (Dubai Br.), is registered under UAE Federal Law No. 6 of 2007, Insurance Authority No. 79 Commercial License No. 613392. For additional information, please visit our website at [www.aig.ae](http://www.aig.ae).

© American International Group, Inc. All rights reserved.