



# How can we help?

## WHY AIG?

We have long been a leading insurer of Financial Institutions, with an extensive product set, global reach, outstanding claims capabilities and a proven track record of tailoring bespoke solutions for some of the worlds' greatest Financial Institutions. To help our brokers win and retain more business with AIG, here are some of our underwriting sweet spots and market differentiators, along with some of our Financial Institutions team dedicated to help you.



## Financial Institutions

### Financial Institutions Underwriting Sweet Spots



### AIG Financial Institutions Differentiators



#### FI Expertise

- Vast Financial Institutions underwriting expertise.
- Great support for our brokers e.g. in client meetings.
- Dedicated experts in sub-sectors (e.g. Tier 1 banks, insurance companies, asset management, SMEs).



#### Multinational

- Our multinational capabilities are a major asset in the Financial Institutions market.
- Allows us to provide solutions for global institutions' complex requirements.
- E.g. cross class multinational programmes, global claims services, captive fronting arrangements.



#### Claims First

- Strong and experienced Financial Institutions claims experts across EMEA.
- Supported by global networks of claims experts to service clients in their local jurisdictions.



#### Dedicated Client Engagement

- Dedicated client engagement manager for financial institutions.
- Coordinates products and services across disciplines and geographies.
- Allows a seamless AIG Financial Institutions proposition.

### Our Financial Institutions Team

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