



# How can we help?

## WHY AIG?

We have successfully delivered Professional Indemnity Solutions to businesses for many years, by consistently offering broad coverage and significant levels of capacity, from sole practitioners to multinationals. To help brokers win and retain more business with AIG, here are some of our underwriting sweet spots and market differentiators, along with some of our Professional Indemnity team dedicated to help you.



## Professional Indemnity

### Professional Indemnity Underwriting Sweet Spots



### AIG Professional Indemnity Differentiators

- Managing Complexity**
  - Outstanding capabilities tailoring clients' coverage around complex needs.
  - Especially larger and more geographically diverse clients.
  - From particular contract limits to prescribed notification procedures.
- Multinational**
  - We can issue local Professional Indemnity policies throughout the world.
  - An array of global clients from architects to engineers.
  - Strong business retention due to our unbeatable worldwide service.
- A Dependable Partner**
  - Broad risk appetite and long-standing market presence.
  - A valuable and dependable trading partner for our brokers.
  - Stable and consistent partner as the PI market evolves.
- Claims Expertise**
  - Highly experienced claims handlers across wide range of professional sectors.
  - Global footprint means we can pay claims locally.

### Our Professional Indemnity Team

**Ahmad El Tawil**  
 Head of Financial Lines,  
 GCC & North Africa  
 T: +971 4 509 6250  
 M: +971 56 400 1625  
 E: [Ahmad.Eltawil@aig.com](mailto:Ahmad.Eltawil@aig.com)

**Igor Chichkan**  
 Head of Financial Lines, UAE  
 T: +971 4 509 6174  
 M: +97150 568 7348  
 E: [Igor.Chichkan@aig.com](mailto:Igor.Chichkan@aig.com)

**Hadil Abo Hamda**  
 Deputy Head of Financial Lines, UAE  
 T: +971 4 509 6174  
 M: +971 54 307 0587  
 E: [Hadil.Abohamda@aig.com](mailto:Hadil.Abohamda@aig.com)

**Hadeel Bustami**  
 Financial Lines Underwriter  
 T: +971 4 509 6049  
 M: +971 54 583 4207  
 E: [hadeel.bustami@aig.com](mailto:hadeel.bustami@aig.com)

This document is intended for marketing purposes only. Terms and conditions apply.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. This document carries summary information only. For details on terms and conditions, exclusions and exceptions, please refer to the detailed policy wording. Products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. These products and services in the UAE are underwritten by American Home Assurance Company (Dubai Br.), a member company of AIG. American Home Assurance Company (Dubai Br.), is registered under UAE Federal Law No. 6 of 2007, Insurance Authority No. 79 Commercial License No. 613392. For additional information, please visit our website at [www.aig.ae](http://www.aig.ae).

© American International Group, Inc. All rights reserved.