



# How can we help?

WHY AIG?



## Multinational

### Underwriting Sweet Spots

#### Preferred Insurance Lines



Multinational programmes for **ALL** traditional insurance lines and emerging lines such as Cyber and A&H



#### Preferred Client Size



Multinational clients of **ALL** sizes from:  
1 or 2 Overseas Operations  
↓  
Global Conglomerates



#### Preferred Client Sector

Multinationals in **ALL** sectors including:

- Manufacturing
- Distribution & Logistics
- All Service Sectors
- Utilities

**ALL** GEOGRAPHIC LOCATIONS

### AIG Multinational Differentiators



#### Expert People

Our local multinational team are on hand to help. Clients and brokers value the ease of calling an individual expert to resolve issues across a programme.



#### Global Network

Our global network of strong and well established AIG local offices throughout the world, in combination with our top-tier global network partners, means we can issue policies and service multinational clients in 215 jurisdictions.



#### Proactive Servicing

Our multinational end-to-end process is designed to deliver timely local policy issuance, contract certainty, regulatory compliance, country alignment and early allocation of premiums. Our process creates time efficiencies and ensures sophisticated claims handling with no gaps in local policy coverage.



#### Worldwide Claims Expertise

With over 6,000 claims professionals across our global network, our clients have comfort that in the event of a loss, AIG will be on-site to meet their needs. Payments are made in-country where possible and clients can customise their claims handling instructions to ensure global consistency.



#### Multinational Opportunities

Using our multinational and alternative risk management capabilities, we work with clients and brokers to produce bespoke multinational solutions. This allows our broker partners to respond to a wide range of multinational opportunities across all lines, sizes, sectors, and geographies worldwide.



#### Programme Tools

A range of tools gives multinational clients and brokers access to all the information for effective global program management directly to all devices. This includes the MyAIG portal with daily updates, drilldown views of portfolio performance and our global, online, on-demand claims analysis.

### Our Multinational Leaders

#### Minas Hatzidakis

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